18720-1

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL	APR 1990	APR 1989	JUL-APR 1989/90	JUL-APR 1988/89
AL Alabama	13,768	10,598	71,220	61,654
AK Alaska	706	122	1,373	1,185
AZ Arizona	385	350	3,234	2,313
AR Arkansas	7,747	15,415	42,749	45,379
CA California	9,913	9,511	69,226	64,478
CO Colorado	3,004	1,955	10,438	8,164
CT Connecticut	229	60	2,020	6,528
DE Delaware	1,481	625	21,121	12,008
FL Florida	13,373	11,143	134,518	118,882
GA Georgia	15,825	7,876	125,610	112,698
HI Hawaii	244	36	8,655	8,648
ID Idaho	6,401	7,642	26,894	20,775
IL Illinois	41,783	64,963	570,968	483,913
IN Indiana	37,810	46,480	323,981	265,718
IA Iowa	56,703	55,156	470,220	439,353
KS Kansas	4,556	6,434	46,567	45,240
KY Kentucky	5,489	26,911	100,459	103,753
LA Louisiana	29,833	25,121	139,126	159,461
ME Maine	1,277	331	4,611	4,776
MD Maryland	3,270	5,013	24,617	28,169
MA Massachusetts	144	157	1,906	2,137
MI Michigan	24,443	30,381	147,334	137,045
MN Minnesota	50,953	41,536	319,971	272,652
MS Mississippi	6,050	6,264	32,660	32,362
MO Missouri	32,462	44,291	277,885	250,637
MT Montana	4,092	3,168	12,371	9,051
NE Nebraska	7,240	7,710	32,580	30,145
NV Nevada	2	17	793	78
NH New Hampshire	60	0	487	311
NJ New Jersey	1,071	779	4,894	4,505
NM New Mexico	501	4,325	3,667	18,714
NY New York	8,527	9,120	32,618	35,276
NC North Carolina	15,483	12,928	78,065	81,719
ND North Dakota	4,893	3,744	20,310	14,809
OH Ohio	38,689	19,978	370,078	326,986
OK Oklahoma	2,268	4,458	17,806	21,285
OR Oregon	3,974	6,207	29,935	25,044
PA Pennsylvania	10,208	10,353	48,859	45,409
RI Rhode Island	365	385	1,943	2,405
SC South Carolina	12,597	11,168	73,475	68,539
SD South Dakota	5,041	3,909	15,542	12,405
TN Tennessee	14,183	12,890	86,504	80,721
TX Texas	23,280	37,430	115,666	123,850
UT Utah	692	1,126	16,874	7,721
VT Vermont	721	249	2,899	1,285
VA Virginia	20,917	18,581	78,026	75,781
WA Washington	8,457	8,617	45,996	39,151
WV West Virginia	493	483	1,692	1,402
WI Wisconsin	32,499	41,996	213,037	229,477
WY Wyoming	624	546	2,518	1,823
TOTAL U.S.:	584,726	638,538	4,283,998	3,945,820
CANADA				
AB Alberta	5,354	5,276	19,326	18,053
BC Brit. Columbia	2,676	1,970	5,867	7,413
MB Manitoba	3,090	2,547	17,351	15,137
NB New Brunswick	1,698	1,854	7,547	9,748
NF Newfoundland	0	0	0	0
NS Nova Scotia	874	1,035	4,144	4,185
ON Ontario	41,712	16,894	120,182	109,745
PE Pr.Edward Isle	159	171	5,038	6,229
PQ Quebec	17,128	21,399	50,264	69,134
SK Saskatchewan	12,986	1,522	30,355	7,309
TOTAL CAN:	85,677	52,668	260,074	246,953
EXPORT SALES:	311,348	424,669	2,733,839	3,346,367
TOTAL AG SALES	981,751	1,115,875	7,277,911	7,539,140
Non-Ag U.S.	38,476	38,828	387,774	371,729
Canada	274	1,324	14,702	19,963
Exports	1,960	12,977	110,633	102,831
TOTAL NON-AG SALES	40,710	53,129	513,109	494,523
GRAND TOTAL	**1,022,461**	**1,169,004**	**7,791,020**	**8,033,663**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

APRIL 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	789	3,392	8,696	187	704	13,768
AK Alaska	0	61	629	0	16	706
AZ Arizona	67	30	194	16	78	385
AR Arkansas	92	113	5,900	1,642	0	7,747
CA California	3,866	1,033	3,268	289	1,457	9,913
CO Colorado	748	16	1,557	372	311	3,004
CT Connecticut	0	0	221	0	8	229
DE Delaware	0	486	247	748	0	1,481
FL Florida	5,600	3,884	555	1,246	2,088	13,373
GA Georgia	1,033	1,037	10,212	1,829	1,714	15,825
HI Hawaii	0	229	0	0	15	244
ID Idaho	793	56	5,013	99	440	6,401
IL Illinois	1,775	29,772	4,560	5,418	258	41,783
IN Indiana	1,194	23,962	7,288	4,948	418	37,810
IA Iowa	94	29,955	13,510	13,076	68	56,703
KS Kansas	183	809	2,353	1,074	137	4,556
KY Kentucky	1	3,754	1,204	0	530	5,489
LA Louisiana	3,374	1,056	24,201	1,174	28	29,833
ME Maine	0	0	1,277	0	0	1,277
MD Maryland	0	122	2,288	838	22	3,270
MA Massachusetts	0	62	37	0	45	144
MI Michigan	0	12,899	10,925	261	358	24,443
MN Minnesota	139	14,384	32,279	3,248	903	50,953
MS Mississippi	0	1,271	2,677	1,949	153	6,050
MO Missouri	2,032	1,198	26,395	2,699	138	32,462
MT Montana	0	573	3,499	15	5	4,092
NE Nebraska	281	1,023	2,469	1,978	1,489	7,240
NV Nevada	0	0	0	0	2	2
NH New Hampshire	0	0	60	0	0	60
NJ New Jersey	0	124	811	131	5	1,071
NM New Mexico	180	0	138	0	183	501
NY New York	120	864	6,062	635	846	8,527
NC North Carolina	1,293	2,248	8,119	2,154	1,669	15,483
ND North Dakota	0	1,333	3,520	35	5	4,893
OH Ohio	2,377	25,843	8,314	1,218	937	38,689
OK Oklahoma	166	76	1,903	16	107	2,268
OR Oregon	22	463	2,827	284	378	3,974
PA Pennsylvania	1,029	1,105	7,221	528	325	10,208
RI Rhode Island	0	0	299	62	4	365
SC South Carolina	1,277	1,279	8,542	621	878	12,597
SD South Dakota	15	1,946	1,907	1,123	50	5,041
TN Tennessee	213	6,082	5,929	1,878	81	14,183
TX Texas	1,033	4,555	13,806	2,613	1,273	23,280
UT Utah	316	38	308	0	30	692
VT Vermont	0	0	599	62	60	721
VA Virginia	2,039	426	15,303	1,977	1,172	20,917
WA Washington	1,292	2,172	4,309	183	501	8,457
WV West Virginia	0	302	191	0	0	493
WI Wisconsin	1,885	18,152	9,823	1,773	866	32,499
WY Wyoming	16	19	572	0	17	624
TOTAL U.S.:	35,334	198,204	272,017	58,399	20,772	584,726
CANADA						
AB Alberta	0	0	4,846	492	16	5,354
BC Brit. Columbia	14	32	2,467	13	150	2,676
MB Manitoba	0	662	2,038	390	0	3,090
NB New Brunswick	0	787	867	0	44	1,698
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	655	219	0	0	874
ON Ontario	0	28,242	12,025	69	1,376	41,712
PE Pr.Edward Isle	0	0	159	0	0	159
PQ Quebec	0	10	16,028	0	1,090	17,128
SK Saskatchewan	5,121	2,158	5,707	0	0	12,986
TOTAL CAN:	5,135	32,546	44,356	964	2,676	85,677
*EXPORT SALES:	194,307	35,902	58,360	11,142	11,637	311,348
TOTAL AG SALES	234,776	266,652	374,733	70,505	35,085	981,751
NON-AG U.S.	28,496	-	-	9,464	516	38,476
Canada	(19)	-	-	253	40	274
*Exports	1,440	-	-	520	0	1,960
TOTAL NON-AG SALES	29,917	-	-	10,237	556	40,710
GRAND TOTAL	**264,693**	**266,652**	**374,733**	**80,742**	**35,641**	**1,022,461**

*Exports listed on reverse

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

APRIL 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	7,160	22,775	0	10	29,945
Brazil	3,365	0	4,566	0	0	7,931
Chile	0	0	0	0	388	388
China	69,324	0	0	0	0	69,324
Colombia	2,011	13,789	3,063	0	0	18,863
Costa Rica	4,074	0	0	0	3,689	7,763
Dom. Republic	0	0	3,151	0	0	3,151
Guatemala	1,480	0	4,431	0	0	5,911
Holland	0	0	13,919	0	0	13.919
India	162	0	0	0	0	162
Jamaica	0	2,190	0	0	0	2,190
Japan	8,489	6,545	6,455	11,142	2,980	35,611
Korea	29,027	0	0	0	0	29,027
Malaysia	48,873	0	0	0	3,374	52,247
Martinique	0	0	0	0	485	485
Mexico	1,111	0	0	0	438	1,549
New Zealand	4,684	4,551	0	0	0	9,235
Puerto Rico	0	0	0	0	11	11
Sri Lanka	505	0	0	0	0	505
Taiwan	21,202	0	0	0	0	21,202
Thailand	0	0	0	0	262	262
Uruquay	0	1,667	0	0	0	1,667
TOTAL AG:	194,307	35,902	58,360	11,142	11,637	311,348
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Costa Rica	0	-	-	520	0	520
Japan	37	-	-	0	0	37
Korea	551	-	-	0	0	551
Mexico	770	-	-	0	0	770
Taiwan	50	-	-	0	0	50
United Kingdom	12	-	-	0	0	12
TOTAL NON-AG:	1,440	-	-	520	0	1,960
TOTAL EXPORTS	**195,747**	**35,902**	**58,360**	**11,662**	**11,637**	**313,308**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

APRIL 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	305	3,392	7,687	124	11,508
AK Alaska	0	61	0	0	61
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	1,305	1,305
CA California	0	0	62	102	164
CO Colorado	0	0	15	141	156
CT Connecticut	0	0	221	0	221
DE Delaware	0	486	247	748	1,481
FL Florida	5,438	3,884	555	1,246	11,123
GA Georgia	1,002	1,037	10,212	1,803	14,054
HI Hawaii	0	(21)	0	0	(21)
ID Idaho	0	56	921	99	1,076
IL Illinois	0	29,320	1,364	4,543	35,227
IN Indiana	413	23,962	6,987	4,885	36,247
IA Iowa	0	29,297	12,702	13,076	55,075
KS Kansas	0	0	16	0	16
KY Kentucky	0	3,754	304	0	4,058
LA Louisiana	2,671	0	20,677	15	23,363
ME Maine	0	0	1,277	0	1,277
MD Maryland	0	122	2,288	838	3,248
MA Massachusetts	0	62	37	0	99
MI Michigan	0	12,899	7,836	261	20,996
MN Minnesota	136	14,304	31,762	3,131	49,333
MS Mississippi	0	1,015	0	1,935	2,950
MO Missouri	0	15	6,961	1,486	8,462
MT Montana	0	573	3,464	15	4,052
NE Nebraska	0	1,023	502	1,583	3,108
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	60	0	60
NJ New Jersey	0	124	811	131	1,066
NM New Mexico	0	0	0	0	0
NY New York	120	864	6,062	635	7,681
NC North Carolina	1,293	2,248	8,119	2,154	13,814
ND North Dakota	0	1,333	3,520	35	4,888
OH Ohio	2,377	25,843	8,314	1,218	37,752
OK Oklahoma	0	0	0	0	0
OR Oregon	0	263	2,147	284	2,694
PA Pennsylvania	1,029	1,105	7,221	528	9,883
RI Rhode Island	0	0	299	62	361
SC South Carolina	1,277	1,279	8,542	621	11,719
SD South Dakota	0	1,946	1,907	1,123	4,976
TN Tennessee	182	6,082	5,008	1,864	13,136
TX Texas	0	0	0	0	0
UT Utah	0	38	40	0	78
VT Vermont	0	0	599	62	661
VA Virginia	2,039	426	15,303	1,977	19,745
WA Washington	1,292	2,172	4,258	183	7,905
WV West Virginia	0	302	191	0	493
WI Wisconsin	1,885	18,152	9,823	1,773	31,633
WY Wyoming	0	19	38	0	57
TOTAL U.S.:	21,459	187,437	198,359	49,986	457,241
CANADA					
AB Alberta	0	0	4,846	492	5,338
BC Brit. Columbia	14	32	2,467	13	2,526
MB Manitoba	0	662	2,038	390	3,090
NB New Brunswick	0	787	867	0	1,654
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	655	219	0	874
ON Ontario	0	28,242	12,025	69	40,336
PE Pr.Edward Isle	0	0	159	0	159
PQ Quebec	0	10	16,028	0	16,038
SK Saskatchewan	5,121	2,158	5,707	0	12,986
TOTAL CAN:	5,135	32,546	44,356	964	83,001
*EXPORT SALES:	190,889	34,235	51,708	11,142	287,974
TOTAL AG SALES	217,483	254,218	294,423	62,092	828,216
NON-AG U.S.	16,384	-	-	9,436	25,820
Canada	(19)	-	-	253	234
*Exports	650	-	-	520	1,170
TOTAL NON-AG SALES	17,015	-	-	10,209	27,224
GRAND TOTAL	**234,498**	**254,218**	**294,423**	**72,301**	**855,440**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

APRIL 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	7,160	22,775	0	29,935
Brazil	3,365	0	4,566	0	7,931
China	69,324	0	0	0	69,324
Colombia	2,011	13,789	3,063	0	18,863
Costa Rica	4,074	0	0	0	4,074
Guatemala	1,480	0	4,431	0	5,911
Holland	0	0	13,919	0	13,919
India	162	0	0	0	162
Jamaica	0	2,190	0	0	2,190
Japan	6,182	6,545	2,954	11,142	26,823
Korea	29,027	0	0	0	29,027
Malaysia	48,873	0	0	0	48,873
New Zealand	4,684	4,551	0	0	9,235
Sri Lanka	505	0	0	0	505
Taiwan	21,202	0	0	0	21,202
TOTAL AG:	190,889	34,235	51,708	11,142	287,974
NON-AGRICULTURAL					
Costa Rica	0	-	-	520	520
Japan	37	-	-	0	37
Korea	551	-	-	0	551
Taiwan	50	-	-	0	50
United Kingdom	12	-	-	0	12
TOTAL NON-AG:	650	-	-	520	1,170
TOTAL EXPORTS	**191,539**	**34,235**	**51,708**	**11,662**	**289,144**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

APRIL 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	484	0	1,009	63	704	2,260
AK Alaska	0	0	629	0	16	645
AZ Arizona	67	30	194	16	78	385
AR Arkansas	92	113	5,900	337	0	6,442
CA California	3,866	1,033	3,206	187	1,457	9,749
CO Colorado	748	16	1,542	231	311	2,848
CT Connecticut	0	0	0	0	8	8
DE Delaware	0	0	0	0	0	0
FL Florida	162	0	0	0	2,088	2,250
GA Georgia	31	0	0	26	1,714	1,771
HI Hawaii	0	250	0	0	15	265
ID Idaho	793	0	4,092	0	440	5,325
IL Illinois	1,775	452	3,196	875	258	6,556
IN Indiana	781	0	301	63	418	1,563
IA Iowa	94	658	808	0	68	1,628
KS Kansas	183	809	2,337	1,074	137	4,540
KY Kentucky	1	0	900	0	530	1,431
LA Louisiana	703	1,056	3,524	1,159	28	6,470
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	22	22
MA Massachusetts	0	0	0	0	45	45
MI Michigan	0	0	3,089	0	358	3,447
MN Minnesota	3	80	517	117	903	1,620
MS Mississippi	0	256	2,677	14	153	3,100
MO Missouri	2,032	1,183	19,434	1,213	138	24,000
MT Montana	0	0	35	0	5	40
NE Nebraska	281	0	1,967	395	1,489	4,132
NV Nevada	0	0	0	0	2	2
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	5	5
NM New Mexico	180	0	138	0	183	501
NY New York	0	0	0	0	846	846
NC North Carolina	0	0	0	0	1,669	1,669
ND North Dakota	0	0	0	0	5	5
OH Ohio	0	0	0	0	937	937
OK Oklahoma	166	76	1,903	16	107	2,268
OR Oregon	22	200	680	0	378	1,280
PA Pennsylvania	0	0	0	0	325	325
RI Rhode Island	0	0	0	0	4	4
SC South Carolina	0	0	0	0	878	878
SD South Dakota	15	0	0	0	50	65
TN Tennessee	31	0	921	14	81	1,047
TX Texas	1,033	4,555	13,806	2,613	1,273	23,280
UT Utah	316	0	268	0	30	614
VT Vermont	0	0	0	0	60	60
VA Virginia	0	0	0	0	1,172	1,172
WA Washington	0	0	51	0	501	552
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	866	866
WY Wyoming	16	0	534	0	17	567
TOTAL U.S.:	13,875	10,767	73,658	8,413	20,772	127,485
CANADA						
AB Alberta	0	0	0	0	16	16
BC Brit. Columbia	0	0	0	0	150	150
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	44	44
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	1,376	1,376
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	1,090	1,090
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	2,676	2,676
*EXPORT SALES:	3,418	1,667	6,652	0	11,637	23,374
TOTAL AG SALES	17,293	12,434	80,310	8,413	35,085	153,535
NON-AG U.S.	12,112	-	-	28	516	12,656
Canada	0	-	-	0	40	40
*Exports	790	-	-	0	0	790
TOTAL NON-AG SALES	12,902	-	-	28	556	13,486
GRAND TOTAL	**30,195**	**12,434**	**80,310**	**8,441**	**35,641**	**167,021**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

APRIL 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	10	10
Chile	0	0	0	0	388	388
Costa Rica	0	0	0	0	3,689	3,689
Dom. Republic	0	0	3,151	0	0	3,151
Japan	2,307	0	3,501	0	2,980	8,788
Malaysia	0	0	0	0	3,374	3,374
Martinique	0	0	0	0	485	485
Mexico	1,111	0	0	0	438	1,549
Puerto Rico	0	0	0	0	11	11
Thailand	0	0	0	0	262	262
Uruquay	0	1,667	0	0	0	1,667
TOTAL AG:	3,418	1,667	6,652	0	11,637	23,374
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Mexico	770	-	-	0	0	770
TOTAL NON-AG:	790	-	-	0	0	790
TOTAL EXPORTS	**4,208**	**1,667**	**6,652**	**0**	**11,637**	**24,164**